# Provider Network Meeting 9/10/2025



### Housekeeping

- Recording in progress
- Webinar Style Meeting
  - We cannot see/hear you
- Use the chat function if you have a question
  - You can message the host/panelist or the whole group
- PowerPoint Presentation will be sent out along with a link to the recording and any reference materials



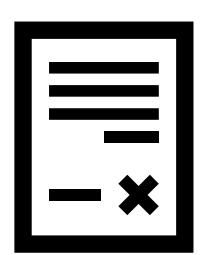
### Agenda

- Contract Updates/FY26 Rates
- Medicaid Coverage
- Provider Risk Assessment
- Recipient Rights Updates
- Compliance Updates and Audit Response
- Clinical Updates Assessment team
- Claims Reminders and Updates
- PIHP Restructure



### Contract Updates

- Revised Training Grid from Southwest Michigan Behavioral Health
- CHAMPS Enrollment
- Financial Audit Requirement
- Provider Risk Assessment
- Updated language on Home and Community Based Service Requirements
- Rate Hold SWMBH Memo issued July 17, 2026
- Contract Review please ensure census is correct
- Contract Signature lack of signature will prevent claims from being fully submitted
- Standardization of PC/CLS split



### Annual Paperwork/Insurance Reminders

- All Annual Paperwork is now due (W-9, Conflict of Interest, Deficit Reduction Acknowledgment, Ownership Disclosure)
- Make sure you are completing ALL sections of each form
- Sign and Date all forms
- Double check that all pages are included
- Insurance: Summit Pointe Additional Insured
  - Certificate of insurance must specify additional insured (see examples)
  - Certificate Holder does NOT mean additional insured

#### Vehicle Information

Vehicle Identification Number **Vehicle Rated Address** Assigned Driver Titleholder Lienholder Additional Interest

Vehicle Usage Vehicle Lease/ Purchase Date **AAADrive™ Additional Discounts** 

SUMMIT POINTE, 175 College St Battle Creek, MI 49037-3432

Pleasure use, greater than 10,000 miles per year Pleasure use, less than 10,000 miles per year

Vehicle Safety Anti-Theft Device Vehicle Safety Anti-Theft Device

Coverage	Vehicle:		Vehicle:	
Coverage Offered	Limits of Liability	Premium	Limits of Liability	 Premium
Bodily Injury Liability	\$250,000 each person/ \$500,000 each accident	\$110.04	\$250,000 each person/ \$500,000 each accident	\$131.40
Property Damage Liability	\$100,000 each accident	\$2.59	\$100,000 each accident	\$3.33
MI Limited Property Damage Liability	\$3,000 each accident	\$3.11	\$3,000 each accident	\$4.00
Property Protection	Included	\$6.01	Included	\$7.74
Personal Injury Protection	Allowable Expense Limit: Unlimited	\$139.30	Allowable Expense Limit: Unlimited	\$128.08



#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 5/29/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND. EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on

ODUCER	CONTACT NAME:				
123 Insurance Group Battle Creek MI	PHONE (A/C, No, Ext):  E MAIL ADDRESS:	(AC, No):			
Battle Creek, MI  Specialized Residential Home Battle Creek, MI	INSURER(S) AFFORDING CO	VERAGE	NAIC#		
	INSURER A:				
Specialized Residential Home	INSURER B :				
Battle Creek, MI	INSURER C:				
	INSURER D:		6		
	INSURER E:				
	INSURER F:				

OVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS,

SR	TYPE OF INSURANCE	INSD WVD	POLICY NUMBER	(MM/DD/YYYY)	(MM/DD/YYYY)	LIMITS			
	COMMERCIAL GENERAL LIABILITY					EACH OCCURRENCE	\$	1,000,000	
	CLAIMS-MADE OCCUR		12345678			PREMISES (Ea occurrence)	5	100,000	
	✗ Professional Liability					MED EXP (Any one person)	\$	5,000	
A		Y		05/23/2025	05/23/2026	PERSONAL & ADV INJURY	\$	1,000,000	
	GEN'L AGGREGATE LIMIT APPLIES PER:					GENERAL AGGREGATE	5	3,000,000	
	POLICY PRO- JECT X LOC					PRODUCTS - COMP/OP AGG	\$	3,000,000	
	OTHER:					Professional	S	,000,000/3,000,000	
	AUTOMOBILE LIABILITY		87654321			COMBINED SINGLE LIMIT (Ea accident)	\$	1,000,000	
	ANY AUTO		OT GOT GE			BODILY INJURY (Per person)	s		
В	OWNED SCHEDULED AUTOS ONLY	TOS N-OWNED		11/13/2024	11/13/2025	BODILY INJURY (Per accident)	\$		
	HIRED NON-OWNED AUTOS ONLY					PROPERTY DAMAGE (Per accident)	\$		
	The residence of the re						s		
_	UMBRELLA LIAB OCCUR					EACH OCCURRENCE	s		
	EXCESS LIAB CLAIMS-MADE					AGGREGATE	5		
	DED RETENTION \$						s		
	WORKERS COMPENSATION AND EMPLOYERS LIABILITY		246810			X STATUTE ER			
-	ANY PROPRIETOR/PARTNER/EXECUTIVE	N/A	240010			E.L. EACH ACCIDENT	s	500,000	
C	(Mandatory in NH)	LACEODED		11/14/2024	11/14/2025	E.L. DISEASE - EA EMPLOYEE	\$	500,000	
	If yes, describe under DESCRIPTION OF OPERATIONS below					E.L. DISEASE - POLICY LIMIT	s	500,000	

ESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

mmit Pointe is Additional Insured with respects to the liability and auto policy

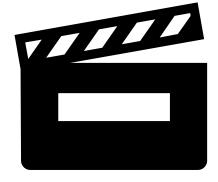
### Medicaid Coverage Reminders



- Medicaid is the Payor of Last Resort
- Medicaid coverage should be verified each month to ensure that benefits are being coordinated (primary insurance billed first) as required and that there is coverage available
  - Medicaid coverage can be verified in SPOT or in CHAMPS
- Medicaid coverage <u>must</u> be present for Specialized Residential
  - Specialized Residential services will be terminated if there is no coverage
    - 60 days notice provided to reinstate benefits
  - There are General Fund payment appeal options due to the lack of Medicaid
    - These appeal rights are different (local only) see policy for details

#### Actions to take when Medicaid is not active

- Evaluate if services should continue
  - Provider is at risk of not being paid due to lack of coverage
- Notify individual/guardian (if applicable)/case holder/#Mediciad
- Specialized Residential
  - Consider issuing a 30-day notice
    - Include language that if Medicaid is reinstated, notice no longer valid
  - Provider is at risk for non-payment for services after authorizations expire
    - Individual can stay in the home as a General Adult Foster Care Placement



#### Provider Risk Assessment

- Now project that is a collaboration of internal Summit Pointe departments. Collecting results from audits, meetings, and interactions with providers to create a comprehensive Risk Score.
- Providers maybe be requested to take a quick four question self assessment.
- Scores will be sent to Providers once Risk score is developed, additional information maybe requested from provider depending on the evaluated risk.

### Provider Risk Assessment

Contracted	Service Provider Risk Assessment												
	Dimension	Compliance Team	Provider Network	Recipient Rights Officer and Investigator	Finance Director/ Claims Staff	Director of Autism Services	Clinical Directors	Customer Service	Overall Score	Excellent	Good	Fair	Poor
	Administrative Effectiveness									Point Value = 4	Point Value = 3	Point Value = 2	Point Value = 1
	Performance Indicators									Point Value = 4	Point Value = 3	Point Value = 2	Point Value = 1
	Formal Site Reviews									Point Value = 4	Point Value = 3	Point Value = 2	Point Value = 1
Low/Moderate	Substantiated Consumer												
	Grievances									Point Value = 5	Point Value = 4	Point Value = 3	Point Value = 2
	Behavior Treatment Plan Implementation									Point Value = 5	Point Value = 4	Point Value = 3	Point Value = 2
	Substantiated Recipient Rights Violations									Point Value = 7	Point Value = 6	Point Value = 5	Point Value = 3
High	Adverse Clinical Events/ Corporate Compliance Findings									Point Value = 7	Point Value = 6	Point Value = 5	Point Value = 3
	Medicaid Verification Audits									Point Value = 7	Point Value = 6	Point Value = 5	Point Value = 3
	Maximum Points(for calculation of percentages - i.e., 100%)	0	0	0	0	0	0	0	0				

### Recipient Rights Updates

- Site Visits- Are done for the year, except Autism Centers
- Training- If you want your staff certs sent to you, the employer, please contact Kent and add yourself the hr training list
- 2025 Training Logs will be due back to us by back Oct 31st. This is only for your new hires. We will send out the 2026 Log on October 1st. If you need the 2025 Log, please contact us ASAP.
- We are still working on an automated Test for RR, bare with us:)
- #Recipientrights@summitpointe.org will reach both Jaimie & I.
- Please send IRs to <u>#qualityimprovementteam@summitpointe.org</u>.
- 5555

## Compliance Updates



### Summit Pointe Quarter 3 Medicaid Supports Verification Audit Results

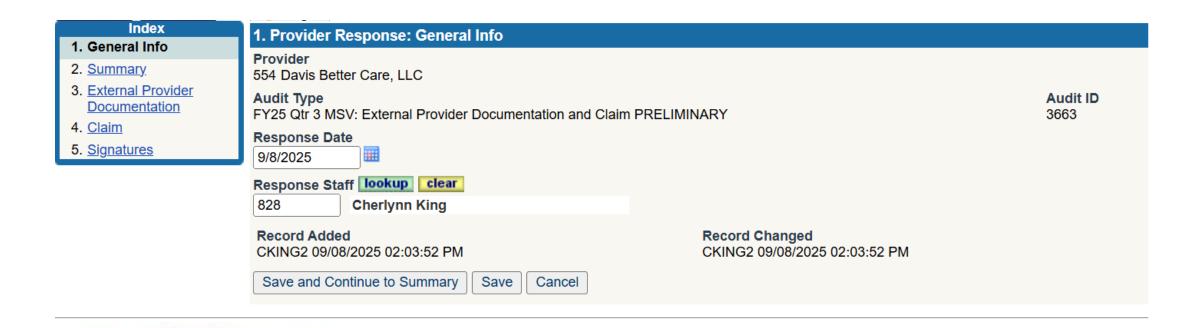
- 91.07% Preliminary results
  - 4 claims had no supporting documentation in SPOT.
  - 14 claims has supporting documentation that did not correspond to the person's IPOS (goals and objectives were not charted/noted in progress note)
  - 2 claims had supporting documentation that was not signed correctly.

Zero Recoupments

### What to expect in Fiscal Year 2026

- Medicaid Supports Verification Quarterly Audit
  - Starts early Feb 2026, reviewing Qtr 1 claims and documentation
- CWP-SED-HAB Staff Aide Qualifications audit
  - Starts November 2025
- Fiscal Management Services Medicaid Supports Verification Audit
  - Starts early Feb 2026, reviewing Qtr 1 claims and documentation

### Responding to Audits in SPOT



### Summary

#### Index

- 1. General Info
- 2. Summary
- 3. External Provider Documentation
- 4. Claim
- 5. Signatures

#### 2. Provider Response: Summary

#### **Summary**

Findings: The service documentation uploaded does not meet signature requirements

Recommendations: Review document signature expectations

Summary: In conducting this review, the intention is to do so accurately. If there are findings you disagree with, if you have questions related to this review, or documentation you would like to submit, please do so in SPOT under Provider's Response to Audit by September 12, 2025, as this is the day scheduled for all providers to receive a copy of the final report unless requested otherwise. We will work together to make any necessary adjustments or resolve any issues that are found in a timely manner.

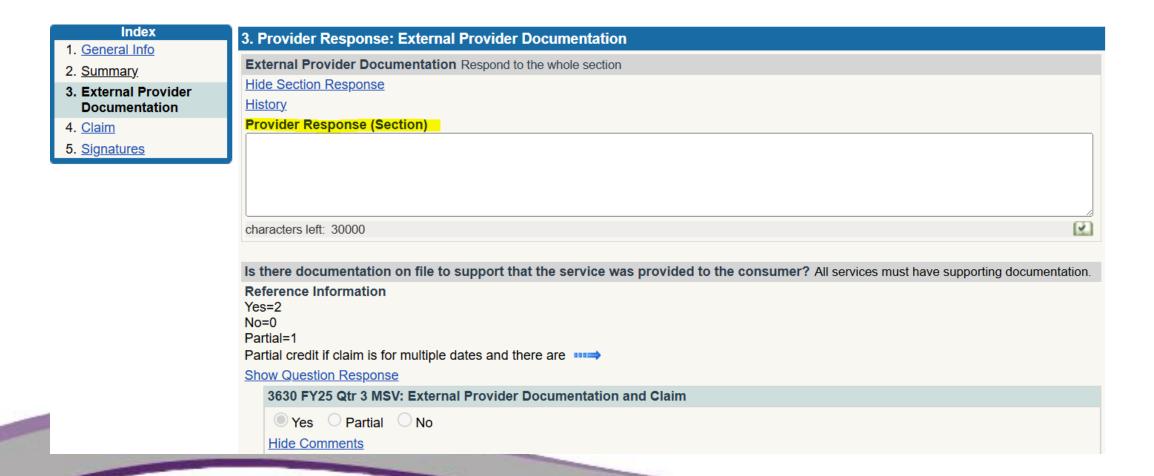
√ Spell Check

Record Added CKING2 09/08/2025 02:03:52 PM **Record Changed** CKING2 09/08/2025 02:03:52 PM

### Provider Response

- Per instructions: "Note about Combined Audits: Combined audits have section and question responses. If you respond at the section level, your response applies to every question in the section, and, no other response within the section is required.
- Responding at the question level applies to every audit's answer that shares the same question - and no other response is required for any audits with this particular question.

### Moving forward.....



### Same response opportunity for each section

#### Index

- 1. General Info
- 2. Summary
- 3. External Provider Documentation
- 4. Claim
- 5. Signatures

#### 4. Provider Response: Claim

Claim Respond to the whole section

Show Section Response

The appropriate amount is paid (contracted rate or less) for Medicaid only claims? (do not answer this question if question G was answered above).

All systems are set up to utilize contracted rates. External provider rates are set by the CMH/Provider EXCEPT for inpatient (regional rates) & autism (state rates). Always check that the appropriate inpatient or autism (by code and provider level) rates are being used.

#### Reference Information

Yes=2

No=0

No partial credit

Not scored if Medicaid was secondary payor.

**Show Question Response** 

### Ability to attach documents.....

Audit ID	Audit Type		Provider	Start Date **1	End Date	Status	Customer / / Staff	Score 🏺	Percent *	
3663	FY25 Qtr 3 MSV: Externa Claim PRELIMINARY	Davis Better Care, LLC	08/18/2025	08/18/2025	SIGNED BY: Cherlynn King		12.00 / 14.00	85.71	<u>View</u>	
1 Pro	ovider Response									
Date (	1	Status 🗦								
09/08/2	09/08/2025 Waiting for provider signature					<u>Change View Delete</u>				
0	Attachments				<u>Print</u>					

### Restructure of Intensive Community Services

#### Case Management

- Plan Monitoring
- Periodic Reviews
- IPOS addendums to modify existing eligible services and goals
- Linking of Care
- Care Coordination

#### Intensive Community Assessment

- Completes Annual Assessments
- Reviews internal referrals for intensive community-based teams
- Facilitates the development of the annual IPOS and new service eligibility IPOS revisions (exception for ACT and HSW)

#### **Assessment Team**

Initial/Full Assessments (gate keeping) **Annual Assessments Updated Assessments** PCP Pre Planning **PCP Meeting Facilitation** IPOS annual and addendums for new service writing **IPOS** in servicing **IPOS** delivery Guardianship – IDD (petitions, IQ testing process, Assessment and testifying) Care Coordination Provision of 1 IPOS writing BTC restriction IPOS writing Interim Bx Plan writing Provision of 1/DHS approval management Ispa document SPOT scheduling **LOC Tools** Hospital DC Planning and Coordination of Aftercare Spec Res Referral Management CLS/SIL Referral Management Transfers/Discharges Brokering Services Crisis Consultation

#### **Case Management Teams**

Monthly/Quarterly Contacts Periodic Reviews Referral Coordination Medicaid Management Spend down Management Guardianships – MI AOT petitions and monitoring AOT paperwork Spec Res Home Monitoring **General AFC Home Monitoring SIL Monitoring** Med Review Attendance General AFC placement Paperwork **BTC Template Management** Meds Only Bx Plan writing **Step Out Management** Service utilization monitoring **SPOT Scheduling** 

First line/liaison for guardian, provider, customer on any concerns Guardianship modification (IDD/MI – when IDD modification does not require IQ Testing, Assessment and testifying)

Continued Stay Review management

IPOS Addendum's for service authorization (example: if a service is already recommended and the auths have run out)

IPOS Addendum for any service already identified in Assessment, but not yet written IPOS

Crisis Back up/PreScreen completion (with consultation from Ax team staff)

#### Assessment Team

- Denisha Reed Director
- Dalelesha Ashford Clinician
- Theodore (Max) Smith Clinician

#### Case Management Teams

#### **CM IDD**

Braeden Paine - CSM

Emily Bartzen – CSM

Haleigh Hardy – HSW CSM

Jenna Frampton – CSM

Kristy Barda – CSM

Maria Granado – CSM

Robert Bruinsma – HSW CSM

Latoma Boyd – HCA

Elizabeth Wygant - Director

#### CM MI

Caron Camburn – CSM

Darryck Bradley – CSM

Jessica Smeltzley – CSM

Julia (Rosa) Brown – CSM

TiShauna Campbell – CSM

Bryan Slann – HCA

Eric McLane – HCA

Denisha Reed - Director

#### SBH

Jasmine Marion – CSM

Jennifer Rochette - CSM

Dana Quin – OBRA Coordinator

Linda Norwood – HCA

Elizabeth Wygant - Director

### Provider Claims Updates and Reminders

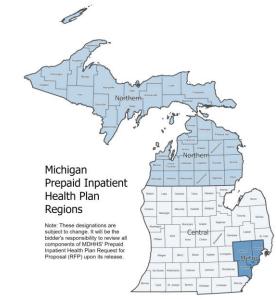
- Please use the <u>providerclaims@summitpointe.org</u> email for Claims related requests
- There is no longer an "early pay" process. Claims can be entered at the provider discretion and will be paid within 30 days of the clean claim entry date.
- New provider appeal module is working well; we are seeing quicker turn around times on appeals and have successfully processed 43 claims through the module at this point.

### Claims and Contract Signatures

- Summit Pointe has implemented new logic in SPOT for FY 26
- We make note when contract is signed or not within the system
- Lack of contract signature will result in an error upon claims submission
- Providers Can still enter claims; however they will not be able to be fully adjudicated until the contract is fully executed

#### Prepaid Inpatient Health Plan (PIHP) Restructure

- Bid for new PIHP system is currently in process
- New proposed system will reduce 10 PIHPs to 3
- Existing PIHPs cannot bid
- Very aggressive timeline
  - Planned implementation is October 1, 2026
- Managed Care Functions will no longer be delegated to local CMH
  - Includes credentialing, contracting, audits, utilization management and customer service



### Additional Questions

